



CLIENT A large agricultural bank that was focused on operational efficiency given significant loan growth, a high number of multi-bank facilities, and recent digitization initiatives. Abelian reviewed the bank's existing Loan Operations processes with:

- 1 Observations on gaps to market observed best practices
- 2 Recommendations for efficiency improvements in a future state

TEAM

- 2 Subject Matter Experts (SMEs) with over 60 years of combined experience within Loan Operations
- 1 Project Manager with 30+ years of banking project management expertise

APPROACH

- Deep dive workshops to identify pain points across people, process, and technology.
- Solutioning sessions to brainstorm recommendations based on years of industry knowledge.
 - People – rebranding and training
 - Process – pre-boarding functionality and other streamlining initiatives
 - Technology – integrations, automations, and system enhancements
- A recommended project plan for implementation as well as a change management framework.

RESULTS

Over just 12 weeks, Abelian completed a current state review and recommended solutions for both short and long-term improvements of the bank's Loan Operations' processes.



Abelian proposed 50+ recommendations as well as program management for a Loan Operations transformation. The client expects to save 48,000 annual hours because of improvements.



Commercial Credit Process and Analytics



Capital Markets



Systems and Technology